Signposts to guide your reader

- Use clear signposts to guide your tutor through your discussion
- **Never** make sweeping statements
- Always back up what you say with evidence and examples

**Introducing an example**

an example of this is...
the following example...
for instance...
this is particularly evident...
this has been observed...
such as...

**Showing the result of something**

consequently...
thus...
hence...
because...
owing to this...
as a result...
the result is...
due to...
this caused...
not only does this...
the effect of this...
therefore...
this could be mainly due to...
this is possibly due to...

**Introducing an additional idea or agreeing with what has just been stated**

in addition to this...
in the same way that...
furthermore...
as does...
moreover...
as Bloggs argues...
similarly...
it might be suggested...
in agreement with this...
a corresponding theory...
in agreement with...
not only does this...

**Introducing an opposing or contrasting idea in contrast...**

however...
alternatively...
although...
whereas...
in other words...
as opposed to...

in opposition to this...
on the contrary...